GLOBINET SOLUTIONS

RIYADH · KSA

COMPANY PROFILE & CAPABILITY STATEMENT

Building Future Infrastructure From The Ground Up

Passive ICT, structured cabling and data center infrastructure for live, mission-critical environments across the Kingdom.



2010	Olaya	4	KSA-wide
ESTABLISHED	RIYADH HQ	SERVICE PILLARS	FIELD COVERAGE

01 - WHO WE ARE

Executive Summary

A premier Saudi-based ICT infrastructure partner delivering passive infrastructure, structured cabling, data center build-outs and field managed services across the Kingdom.

Established in 2010, GlobiNet Solutions specializes in operating within live, mission-critical environments where absolute uptime, security and precision are paramount.

By pairing certified field engineers with international standards-based project management, we give system integrators, telecom operators and enterprise clients end-to-end execution - from initial site survey through testing, commissioning and final handover.

2010 — FOUNDED
Over a decade and a half on Saudi infrastructure programs.

4 — SERVICE PILLARS
Cabling, data center, networking and managed field services.

KSA — KINGDOM-WIDE COVERAGE
Major hubs and remote sites throughout Saudi Arabia.

WHO WE SERVE

System integrators · Telecom operators · Data center operators · Managed service providers · Enterprise clients

02 - WHAT DRIVES US

Vision, Mission & Values

OUR VISION

To power the region's digital transformation as its most trusted and reliable ICT infrastructure partner - the first choice for system integrators and operators shaping its technological future.

OUR MISSION

To deliver reliable, standards-compliant ICT infrastructure on time and with certified expertise, enabling our partners to execute, scale and operate their networks with total confidence.

OUR CORE VALUES

Schedule Integrity & On-Time Execution

We treat project timelines as firm commitments, delivered without compromising quality.

Technical Agility & Scalability

We scale certified field teams smoothly for complex, multi-site deployments.

Safety & Regulatory Compliance

Strict adherence to international HSE standards and Saudi regulations.

Accountability & Integrity

Full ownership of deliverables, with transparency at every stage.

People & Excellence

Continuous investment in safety, learning and vendor certification.

Core Services & Capabilities

03 - WHAT WE DO

01 Passive ICT & Structured Cabling

End-to-end physical layer design, installation and certification.

High-Speed Cabling Systems
Installation of high-density Fiber Optic networks and high-performance copper cabling (Cat6, Cat6A, Cat7+).

Pathway & Containment Systems
Cable management architectures, including cable trays, ladder racks, wire baskets, and trunking solutions.

End-to-End Fiber Optic Services
Complete indoor and outdoor fiber operations covering cable pulling, precision fusion splicing, termination, and testing.

Passive Hardware Architecture
Supply and assembly of server racks, data cabinets, patch panels, cable managers, and distribution frames (MDF/IDF).

Low-Current Infrastructure Integration
Integrated low-voltage connectivity for IP CCTV surveillance, biometric access control, and Public Address (PA) systems.

Certification & Quality Assurance
Network verification using advanced OTDR fiber diagnostics and Tier-1 / Tier-2 copper performance testing.

02 Data Center Infrastructure & Fit-Out

Physical-layer build-outs, from single racks to hyperscale fit-outs.

Structured Network Cabling
High-density, scalable cabling architectures engineered to meet modern data center standards and support future expansion.

Electro-Mechanical Infrastructure
Fully integrated power, UPS, and mechanical systems built for maximum resilience and continuous uptime.

Precision Cooling Solutions
Adaptive thermal management architectures that ensure climate stability across evolving workload densities.

Fire Detection & Suppression
Advanced early-warning systems designed specifically to protect sensitive, high-density IT hardware.

Physical Security Systems
Robust perimeter defense, surveillance, and access control solutions tailored for critical facility protection.

DCIM & Operational Monitoring
Comprehensive monitoring software providing live insights into power consumption, thermal metrics, and total capacity.

03 Enterprise Networking & Telecom Support

Physical groundwork for campus-wide and nationwide programs.

Plant Deployment (OSP & ISP)
Outside Plant (OSP) and Inside Plant (ISP) build-outs engineered for long-term reliability and connectivity.

Telecom RAN Infrastructure
Site deployment, installation, and commissioning of Radio Access Network (RAN) hardware, remote radio units (RRUs), baseband equipment, and antenna systems.

Cable Management Infrastructure
Implementation of structured cable routing, high-density containment systems, ladder racks, and wire baskets to optimize airflow, serviceability, and network aesthetics.

Auditing & Site Surveys
Site assessments, infrastructure health checks, and end-to-end quality assurance (QA) audits to ensure industry compliance.

Wi-Fi Solutions & Wireless Infrastructure
End-to-end Wi-Fi network design, RF heat mapping, high-density Access Point (AP) mounting, and seamless controller integration for seamless coverage.

CCTV & Physical Security Systems
End-to-end design, deployment, and integration of high-definition IP surveillance, smart video analytics, and centralized access control systems.

04 Managed Field Services & Resourcing

Flexible, SLA-backed field capacity extending in-house teams.

On-Demand Technical Engineering
Rapid deployment of certified network and infrastructure engineers for targeted short-term projects or extended long-term assignments.

SLA-Backed Maintenance & Emergency Response
Round-the-clock rapid response and corrective maintenance engineered to minimize downtime and meet Service Level Agreements.

Day-to-Day Operational Support
Proactive site health monitoring alongside seamless handling of daily Moves, Adds, and Changes (MACs) to maintain infrastructure integrity.

Technical Workforce Outsourcing
Flexible staffing solutions providing qualified technicians and field specialists tailored to large-scale project demands.

04 - WHY GLOBINET

Key Differentiators

TURNKEY DELIVERY

One partner across the project lifecycle

1. Site survey
2. Pathway design
3. Installation
4. Testing & certification
5. Commissioning
6. Final handover

01 Pure Passive Infrastructure Focus

We specialize exclusively in physical-layer ICT. Because we don't sell active network hardware, we offer a vendor-neutral implementation model with no conflict of interest.

02 Turnkey Execution & Single-Point Accountability

We manage the complete lifecycle - from site surveys and pathway design to OTDR certification and final handover - as one accountable scope of work.

03 Mission-Critical Field Discipline

Our teams are experienced in live, high-uptime environments - active telecom exchanges and operational data centers - where zero-downtime execution is mandatory.

04 Scalable Kingdom-wide Field Engineering

We rapidly scale certified manpower across major hubs and remote sites throughout Saudi Arabia, regardless of scale or location.

05 HSE & Regulatory Compliance First

Every deployment adheres to international HSE standards, Saudi regulatory frameworks and client-specific site instructions.

Major Program Track Record

05 - PROVEN DELIVERY

01
Nationwide IP/MPLS Network Infrastructure

End-to-end passive infrastructure, cabling pathways and rack deployments inside active, live telecom operations.

LIVE TELECOM OPS

02
International Gateway (IGW) Expansion

Mission-critical physical layer builds connecting the Kingdom's core network to global subsea and cross-border links.

SUBSEA & CROSS-BORDER

03
Network Cybersecurity Defense Infrastructure (NCDI)

Specialized passive deployments meeting strict physical security and access control protocols.

HIGH-SECURITY SITES

04
Telco Cloud Infrastructure Program

Physical-layer build-out for telco cloud and NFV compute - rack provisioning, structured cabling, containment and certification testing.

TELCO CLOUD / NFV

05
Ring Fiber Network Infrastructure

Around 12 km of fiber ring civil works and pulling of 288-core armored fiber cables, connecting every Saudi Special Forces (SSF) campus building to its new data center.

12 KM · 288-CORE

06
MOH Hospitals Data Network Infrastructure

Structured data network cabling and outside plant (OSP) works across around 10 hospitals in multiple regions for the Ministry of Health.

10 HOSPITALS

07
Public Wi-Fi Offloading

Kingdom-wide public Wi-Fi offloading deployment, from network design and RF heat mapping through physical installation and final walk testing.

KINGDOM-WIDE

08
MOFA Data Center Cabling Infrastructure

Complete structured cabling for the Ministry of Foreign Affairs' new data center, delivered across two containment systems.

DUAL CONTAINMENT

05 - WHO WE WORK WITH

Clients & Technology Partners

TRUSTED BY INDUSTRY LEADERS

Implementation partner to telecom, technology, government and data center leaders.

stc · solutions by stc · sirar by stc · center3 · aramco digital · وزارة الصحة Ministry of Health

وزارة الخارجية Ministry of Foreign Affairs · mds FOR COMPUTER SYSTEMS · NOKIA · HPE · JUNIPER NETWORKS

VENDOR & BRAND CAPABILITIES

Installed to strict manufacturer guidelines with materials from leading global OEMs.

COMMSCOPE® · PANDUIT® · CORNING · legrand® DATA CENTER SOLUTIONS · Belden · VERTIV.

06 - CORPORATE & CONTACT DETAILS

Let's build what's next.

Talk to us about your next cabling, data center or field services program.

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